

Für die nächste Ausgabe . Freitag, 19. Mai 2017
For next issue . Friday, May 19, 2017

HanseYachts-parent company AURELIUS acquires catamaran builder Privilège

- Privilège set to strengthen AURELIUS in the maritime sector
- Brand portfolio of AURELIUS subsidiary HanseYachts AG to be complemented
- Takeover of the Privilège shipyard in Les Sables-d'Olonne (France)
- Philosophy and production process of HanseYachts and Privilège very similar to a large extent

Munich/Greifswald, 19. May 2017 - AURELIUS Equity Opportunities SE & Co. KGaA (ISIN: DE000A0JK2A8) has acquired a majority stake in French catamaran builder Privilège. With the exception of CEO Gilles Wagner, who will remain in office, all previous owners have sold their shares. Privilège will continue to exist as an independent brand. There are major synergies with AURELIUS group company HanseYachts AG, and the new equity investment allows AURELIUS and HanseYachts to enter the high-growth catamaran market. HanseYachts will thus market seven world-renowned sailing boat and motor yacht brands going forward.

Privilège and HanseYachts have the same concept when it comes to building boats: Both build premium-segment owner yachts that are sporty, luxurious and above all else particularly seaworthy. The location of the Privilège shipyard in Les Sables-d'Olonne (France) is to be maintained and expanded. The aim is to combine the expertise of HanseYachts in the series production of yachts with the catamaran-building experience of Privilège in order to make the Privilège brand one of the world's most successful luxury catamaran brands. All yachts currently being built by Privilège will be handed over to their owners as planned, and all current models will continue to be available for order.

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Gert Purkert, Executive Board member at AURELIUS, says: "The high-margin catamaran market has seen particularly strong growth in the past years. HanseYachts has not been able to share in this development so far, because it was not even possible to manufacture yachts of this breadth in the existing production facilities. In recent weeks, we have analysed the shipyard and the products of Privilège in detail and have found that the philosophy and products of Privilège are a good fit for us and for our corporate culture. The popular and well-known Privilège brand will complement the HanseYachts portfolio perfectly. The HanseYachts production site in Greifswald is also expected to take over some building processes in the future. For example, we will examine whether some of the Privilège preliminary products that so far had to be purchased can be manufactured here."

Gilles Wagner, CEO of Privilège, adds: "Our remit is to build luxury catamarans that are especially sturdy. Just like HanseYachts, we place a special emphasis on longevity, craftsmanship, design and simple handling for all of the yachts from our shipyard. The production methods of Privilège and HanseYachts are also very similar. In addition, HanseYachts is much larger than Privilège and has a global presence. As a result, we and our clients will benefit especially from the strong, worldwide network of sales and service points. Consequently we are very much looking forward to working together with HanseYachts."

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About Privilège:

PRIVILEGE MARINE is a premium catamaran builder based in Les Sables d'Olonne on the French Atlantic coast. Since 1985, PRIVILEGE cruising catamarans have earned a global reputation for their high standards on the multihull market. At PRIVILEGE MARINE, yacht building is all about safety, comfort, reliability and driving enjoyment. Since the company was founded, more than 800 PRIVILEGE yachts have been sold in sizes ranging from 12 to 23 m, including 80 that were over 17 metres in length.

With EUPHORIE 5 and FURIO 6, the shipyard offers elegant and high-performance power catamarans in addition to sailing catamarans. The philosophy of PRIVILEGE MARINE is heavily customer-focused. Each individual yacht in the different model ranges is unique, boasts a high quality finish and is made to client specifications.

About HanseYachts:

HanseYachts AG is one of the world's leading manufacturers of modern sailing yachts and motor yachts, and is based in the Hanseatic City of Greifswald in the north of Germany. Up to 600 yachts from six different strong brands are made to client specifications each year. They are delivered to over 90 countries, with some leaving the shipyard directly for overseas. With between four and seven newly developed yachts per year as well as regular innovations, HanseYachts AG is steadily extending its competitive lead and constantly winning market share. The HanseYachts AG share is listed in the General Standard of the Frankfurt Stock Exchange (ISIN: DE000AOKF6M8).

ABOUT AURELIUS

AURELIUS Group is a pan-European asset manager with offices in Munich, London, Stockholm and Madrid. Over the last ten years AURELIUS has grown from a local turnaround investor to an international multi-asset manager investing in a wide range of sectors and across the capital structure.

AURELIUS Equity Opportunities SE & Co. KGaA (ISIN: DE000A0JK2A8, Ticker Symbol: AR4) represents the listed entity within the AURELIUS Group that focusses on investing in Special Situations and MidMarket transaction opportunities. AURELIUS Equity Opportunities currently has 24 portfolio companies located across Europe which employ around 25,000 people and generate annual revenues of more than EUR 4.0 billion. The shares of AURELIUS Equity Opportunities are traded on all German stock exchanges with a market capitalisation of c. EUR 1.4 billion as of May 2017.

With its group charity AURELIUS Refugee Initiative, AURELIUS provides comprehensive support for refugees on their way towards a better life.

To find out more, visit www.aureliusinvest.com

Ende der Pressemitteilung . End of press release

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